

MISSISSAUGA STEELHEADS

HOCKEY CLUB



Company: Mississauga Steelheads Hockey Club

Job Title: Coordinator, Ticketing & Community Partnerships

Start Date: Immediate

Term: Full Time

Location: Paramount Fine Foods Centre – 5500 Rose Cherry Place, Mississauga, ON

Contact: Dach Hiller

Email: dhiller@mississaugasteelheads.com

Deadline: May 1st, 2019

Mississauga Steelheads Company Description:

The Mississauga Steelheads are a community driven organization, committed to producing a competitive, fun, entertaining, and family oriented on-ice product in a positive environment where staff, players, partners and fans are treated with profound respect. Playing in the Eastern Conference of the Ontario Hockey League, the Steelheads are a junior hockey team that plays out of the Paramount Fine Foods Centre, formerly known as the Hershey Centre.

Job Description:

We are currently seeking an individual who is passionate about sport. As a member of the Steelheads team, you will be involved in the day-to-day business operations of the organization, assisting with revenue generation through ticket sales programs and the development of community partnerships. This would encompass warm and cold calling, lead generation, selling of individual and group tickets, flex-packs, season tickets, as well as growing our database, and other duties as required.

Responsibilities:

- Responsible for executing ticket sales plans leading up to and during season including group purchases, individual game sales, flex packs and season tickets
- Working with fellow Account Executives, you will be asked to maintain and continue to develop relationships with school boards and educational programs around the Peel Region and the GTA with the goal of promoting Steelheads brand and executing group sales programs
- Responsible for the coordination of large-scale sales and ticketing programs, such as but not limited to, corporate events, promotional deals, and playoff tickets
- Responsible for assisting with advanced game day preparations including pre-game set up, in-game responsibilities, and post-game take down
- Attend community events as required

Position Requirements:

- Bachelor's degree considered an asset
- Full time availability as well as a commitment to all home games
- Excellent time management/organizational skills
- Commitment to integrity and hard work
- Well-rounded written/verbal communication skills
- Ability to work effectively in team and independent roles
- Strong attention to detail
- Highly motivated with a desire to be successful
- Proficient with the following computer programs: Microsoft Word, Excel and Outlook